

DAS

Diploma of Advanced Studies



UNIVERSITÉ
DE GENÈVE

Commodity Trading

internationaltrading.unige.ch



STSA 

 **HEC**
GENÈVE
EXECUTIVE

GSEM | GENEVA SCHOOL OF
ECONOMICS AND MANAGEMENT

Welcome

HEC Executive, Université de Genève, in partnership with the Swiss Trading and Shipping Association (STSA) offers the Diploma of Advanced studies in Commodity Trading. Created with and for professionals, the diploma is conducted to best fit with the demands of working while studying.

Participants Profile

The **Commodity Trading Diploma** is designed for those who would like to further their education in the area of commodity trading, or for those who are considering making a career change and would like to work in the field.

- Average work experience: 7-10 years
- Average age range: 35-40 years old

Objectives

Provide professionals with a strong and thorough program of study which focuses on the commodities trading contract, risk management, and the financing of trading activities.

This program has four objectives in order to improve participants' performance working in or with the commodities trading sector:

- ▶ Offer a solid understanding of commodities markets
- ▶ Show what is involved in a trading contract
- ▶ Explain all aspects of risk management in trading
- ▶ Describe the financing of trading activities

Program

1 year | 12 modules | 36 ECTS Credits

- 1 Basics of Commodity Trading, Worldwide Trade Flows
- 2 The Trading Contract
- 3 Delivery Terms and Shipping
- 4 Legal Aspects of Trading and Shipping
- 5 Risk Management: Commodity Price Risk Issues – Part I
- 6 Risk Management: Commodity Price Risk Issues – Part II
- 7 Physical and Other Risks
- 8 Trade Finance Banking Instruments
- 9 Financing of Commodity Trading Activities
- 10 Credit Analysis
- 11 Commodity Trading Game
- 12 Compliance, Sanctions & Embargoes and Business Regulations

See details on: <http://internationaltrading.unige.ch/index.php/das>

Specialisation MBA: under certain conditions, the DAS can be validated as a specialisation of the MBA: emba.unige.ch

Assessment

Each course is subject to an assessment, including one or a combination of the following (individually or in groups): in-class exam, classroom presentations, take-home assignments.

Admission Criteria

- Pertinent work experience – 3 years minimum
- Strong command of English (written & spoken)
- A University diploma, or equivalent, in Economics, Finance or Management or a professional degree.

Application before April 30th

Online: <http://internationaltrading.unige.ch/index.php/das>

Program Cost

Please check: <http://internationaltrading.unige.ch/index.php/das>

Structure/Schedule

- Bi-monthly: Fridays 2 pm-9 pm & Saturdays 8 am-1 pm
- Some on a 3 full-day basis: Thursday, Friday, Saturday 9 am-6 pm

Place

- University of Geneva | Uni Mail | 40 Bd du Pont d'Arve-1205 Geneva
- University of Geneva | Chemin de la Voie Creuse 16-1202 Genève

Direction

Prof. Bernard Morard, HEC Executive, GSEM, University of Geneva

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